

ROBERT KALB



A trained architect and CEO with over 10 years of leadership experience at the intersection of business, IT, and project management. Successful leadership of companies and high-impact projects—ranging from strategic corporate development in healthcare IT to customized IT solutions and sales strategies. Proven strength in leading interdisciplinary teams and scaling business processes. Strong international background with excellent communication and negotiation skills.

Master of Science in Architecture
Bachelor of Arts in Architecture

WORK EXPERIENCE

Medical IT Solutions AG, Switzerland

seit 2025

CEO

IT company in the health sector, doctor office software, support and development.

- Full responsibility for corporate strategy, operational leadership and financial performance.
- Drive sustainable growth through business development, key-account management and strategic partnerships.
- Lead the delivery, development and continuous improvement of healthcare IT solutions.
- Build and lead multidisciplinary teams across sales, consulting, implementation and customer support.
- Oversee major customer projects, contract negotiations and long-term client relationships.
- Represent the company toward customers, technology partners and other healthcare stakeholders.
- Ensure service quality, regulatory compliance and the secure handling of sensitive healthcare data.

Galerie Gmurzynska AG, Switzerland

2015 - 2024

Sales, IT, Project Management

Renowned art gallery in Zurich, specialising in modern, contemporary and avant-garde art.

- Sales and customer service, market research and analysis of sales trends, planning and execution of exhibitions, trade shows, and events, management of the branches in St. Moritz, Zug, and Zurich
- Custom IT solutions, lean process optimisation, automated news research, newsletters, auction analysis, print workflows, CRM, Artbase, media and project management tools, IT consulting
- Managed press archive, press database, video archive, compilation, preparation, transcription and summarisation of media contributions
- Research, transcriptions, translations, design of exhibition materials, social media strategy

Archi-Forum UG, Germany

2012 - 2019

CIO & Co-Founder

Was an online platform for architects, engineers and students to promote the exchange of knowledge within the architectural community and professional networking.

- General tasks of the C-level
- Website structure, design and programming with a self-developed PHP framework

VOLUNTARY WORK

Verein Zebrafant, Switzerland

2018 - 2023

Media Officer

Cultural association in the canton of Zug that organises poetry slam events.

- Professional photography, public relations, targeted press relations, creative advertising and strategic social media management

HTW Dresden, Germany

2010 - 2013

Student representative

- Dedicated representation to the university administration, careful planning and management of events, design of promotional materials and social media campaigns

EDUCATION

Master's Thesis: Sustainable homogeneous timber constructions

2015

Focused on sustainable timber construction in order to reduce petroleum-based and energy-intensive materials and promote healthy, sustainable living.

Master of Science, Architecture

2013 - 2015

FH Joanneum Graz, Austria

ECTS-Grade: B, GPA Grade 4.0

Sustainability and energy management, interior and exterior design

Bachelor's Thesis: Design of an indoor swimming pool

2013

Study Abroad

2012 - 2013

Tongji University, Shanghai, PR China

Building architecture and urban planning

Bachelor of Arts, Architecture

2010 - 2013

HTW Dresden, Germany

ECTS-Grade: A, GPA Grade: 5.0

Study Material Science

2007 - 2010

TU Dresden, Germany

High-School Diploma

2007

Ev. Kreuzschule Dresden, Germany

Advanced courses in maths and physics

IT KNOWLEDGE

Operating Systems: Windows, MacOS, Linux

General: Microsoft Office, MS Word, MS Excel, MS Power Point, Outlook, Thunderbird, Adobe Photoshop, Adobe InDesign, Adobe Lightroom, Adobe Illustrator, Adobe Premiere, Adobe Acrobat, ArchiCAD, AutoCAD, Artlantis

Programming / Scripting / Web: Python, Shell, PHP, SQL, MySQL, HTML, CSS, JavaScript, CSV, RSS, Google News, Tor, WordPress, Django, jQuery, Bootstrap, Scikit-learn, Deepl-API, OpenAI-API, Prompt Engineering, VS Code, MobaXTerm, MySQL Workbench, XAMPP, PyCharm, Git

Other: SEO, Nextcloud, Notion, Kanban, Artbase, Trello, Asana, Celoxis, Zotero, CRM, Sony Alpha 7II, Sony Alpha 6000, 10-Finger-system

LANGUAGES

German: Native

English: Fluent

French: Beginner

HOBBIES

Photography, Chess, Culture, Coding, Smart Home, SPS