



Graduate architect and IT expert with over 8 years in a leading role in sales & project management. Led numerous high-impact projects, including development of customised IT solutions and strategic sales concepts, resulting in measurable efficiency gains and significant revenue growth for the company. Strong international background, excellent communication and presentation skills and proven ability to lead teams and make critical business decisions in highly dynamic environments.

Master of Science in Architecture
Bachelor of Arts in Architecture

WORK EXPERIENCE

Galerie Gmurzynska AG, Switzerland

2015 – 2024

Sales, IT, Management

renowned art gallery in Zurich, specialising in modern, contemporary art and the Russian avant-garde

Sales and customer relations

- Advising and supporting customers, building and maintaining customer relationships
- Carrying out market research and analysing sales trends
- Planning and realisation of exhibitions, trade fairs and events
- Management of the branches in St. Moritz, Zug and Zurich

Development of company-specific software / internal IT consulting

- Development of customised solutions with Python, Django, MySQL and Linux, thereby significantly improving data processing in the company, lean management
- Automated news research system with topic and database-based search to track art market events, auctions, fairs and exhibitions; use of internal contact database (over 10.000 entries) and external sources; AI-based pre-selection with Scikit-learn and integration of Google News, Tor Network and RSS feeds, resulting in significantly higher market intelligence across the organisation
- Newsletter system (AI summaries, PDF generation, ChatGPT, prompt engineering) which significantly reduced administrative effort
- System for documenting and statistically analysing auction results, which accelerated and simplified strategic decisions at C-level
- API (e.g. DeepL) & shell scripts (print automation, server analysis)
- IT system administration: media management systems (Zotero, etc.), project management systems (Trello, Asana, Celoxis), internal databases (CRM, Artbase)

Other managed projects

- Press archive, press database, video archive
 - o Management and processing of physical and electronic media
 - o Compilation, preparation, transcription, summarisation of media contributions

Other responsibilities

- Carrying out research to support art historical research
 - o Bibliographic research, press, specialised databases, art market analysis
- Creation of transcriptions (videos, audio, scans) and translations (German, English)
- Design of exhibition materials with InDesign, Photoshop and Illustrator
 - o Creation of labels, flyers and brochures
- Social media strategy for exhibition promotion

Archi-Forum UG, Germany 2012 – 2019
CIO & Co-Founder
was an online platform for architects, engineers and students to promote the exchange of knowledge within the architectural community and professional networking
- General tasks of the C-level
- Website structure, design and programming with self-developed PHP framework

VOLUNTARY WORK

Verein Zebrafant, Switzerland 2018 – 2023
Media Officer
Cultural association in the canton of Zug that organises poetry slam events
- Professional photography, public relations, targeted press relations, creative advertising and strategic social media management

HTW Dresden, Deutschland 2010 – 2013
Student representatives
- Dedicated representation to the university administration, careful planning and management of events, design of promotional materials and social media campaigns

AUSBILDUNG

Master Thesis: Sustainable homogeneous timber constructions 2015
focussed on sustainable timber construction in order to reduce petroleum-based and energy-intensive materials and promote healthy, sustainable living

Master of Science, Architecture – FH JOANNEUM GRAZ, AUSTRIA 2013 – 2015
ECTS-Grade: B, GPA Grade 4.0
Sustainability and energy management, interior and exterior design

Bachelor Thesis: Design of an indoor swimming pool 2013

Bachelor of Arts, Architecture – HTW DRESDEN, GERMANY 2010 – 2013
ECTS-Grade: A, GPA Grade: 5.0

Study Abroad – TONGJI UNIVERSITY SHANGHAI, PR CHINA 2012 – 2013
Building architecture and urban planning

Study Material Science – TU DRESDEN, GERMANY 2007 – 2010

Matura – EV. KREUZSCHULE DRESDEN, GERMANY 2007
Advanced courses in maths and physics

IT-KNOWLEDGE

General: Microsoft Office, MS Word, MS Excel, MS Power Point, Outlook, Thunderbird

Operating Systems: Windows, MacOS, Linux

Programming / Scripting / Web: Python, Shell, PHP, MySQL, HTML, CSS, JavaScript, CSV, Tor, WordPress, Django, jQuery, Bootstrap, VS Code, MobaXTerm, MySQL Workbench, XAMPP, PyCharm, Git

Media: Adobe Photoshop, Adobe InDesign, Adobe Lightroom, Adobe Illustrator, Adobe Premiere, Adobe Acrobat

Architecture / CAD: ArchiCAD, AutoCAD, Artlantis

Photography: Sony Alpha 7II, Sony Alpha 6000

Other: SEO, Nextcloud, Notion, Kanban, 10-finger-system

LANGUAGES

Deutsch (native)

English (fluent, professional working language for the past 8 years)

French (basic knowledge)

HOBBIES

Photography, Culture, Coding, Smart Home